



RURAL ELECTRIFICATION AND RENEWABLE ENERGY CORPORATION
Annexure-A (Part of Bid Document) Reply to Questions/Queries in response To
Pre-bid Meeting held on 14.07.2022 in the KAWI House Auditorium at 10am.

RFB: KE-REA-294524-CW-RFB

Design, Supply, Installation, Testing & Commissioning of Solar PV Pumping System for Community Facilities (Garissa, Mandera, Wajir, Kilifi, Kwale, Isiolo, Samburu, West Pokot, Turkana, Tana River, Marsabit, Taita Taveta, Narok & Lamu), with a Three (3) years after sales service comprising of Six (6) Lots.

1. Introduction

During the pre-bid meeting, bidders were informed the following;

- i. The project is **NOT TAX EXEMPT** and bidders should include the applicable taxes to their bid.
- ii. Bidders should adhere strictly to the bid validity period and value.
- iii. The bid document is divided to supply and installation and operations and maintenance. Operations and maintenance will be done for 3 years and since water is a devolved function, the remainder 4 years will be managed by the respective County Governments.

S. No.	Reference	Questions /Queries	Answers /Clarifications
1	ITB 11.1	Evidence by all foreign bidders participating in the tender are to source at least forty per cent(40%) of their supplies and/or subcontractors from citizen manufacturers/ Subcontractor <i>(Please Explain)</i>	All foreign Bidders shall show proof of procuring at least 40% of their supplies from Kenya. The supplies will be in the form of subcontracts with local personnel and supply of equipment that is found locally.
2	ITB 21.1	In addition to the original of the bid, the number of copies is : 2 copies and a soft copy (PDF) in a flash disk/USB stick <i>(Do we need to submit the copy documents of financial bid in the copy part and as well as the USB stick)</i>	Yes, This is a one envelope tender the bidder will submit both technical and financial bids The Bidder shall submit a soft copy on USB which shall be direct replica of the entire Hard copy Bid. Since this is a one envelope bidding all Bidders will be expected to have their Financials also submitted both hard copy and on the USB stick.
3	ITB 35.4	The adjustments shall be determined using the following criteria, from amongst those set out in Section III, Evaluation and Qualification Criteria: (a) Deviation in Time for Completion: No. (b) Life cycle costs: the projected operating and	None other shall be used. The criteria duly quoted by the employer is primarily what the Evaluation Team shall rely on. Functional Guarantees of the Facilities does apply for price adjustments



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		<p>maintenance costs during the life of the Facilities Yes.</p> <p>(c) Functional Guarantees of the Facilities Yes</p> <p>(d) Work, services, facilities, etc., to be provided by the Employer. No</p> <p>Other specific criteria is Determination of the Evaluated Bid Price (EBP) (Please explain)</p>	
4	Pg 74	In the price bid of plant and mandatory spare parts supplied from abroad for all lots, Unit price (2) is missing (Please clarify)	The corrected sheet shall be submitted and is herewith attached at the end of this Clarification.
5	ITB 17.5	Please state any form of taxes that are applicable in Kenya and any taxes that would be compensated by the Kenyan government	<p>Tenderers are advised to familiarise themselves with all the applicable taxes for this project.</p> <p>The Government of Kenya shall not compensate taxes</p>
6		Please share the capacity of Pump that will be installed on the pump sites	<p>The data is very clear as was stated during the Prebid Meeting. REREC explained that all the Technical Design Data was provided in volume 2 of the <i>Employers requirements (Appendix 3)</i>.</p> <p>In addition, REREC clarified that the approach used was that the Bidders were in addition given the water volume demand in cubic meters and they are to design their systems with guaranteed performance so as to provide that water volume to the communities, at the stated TDH and borehole yields .</p>
7		As per Sec VII schedule of requirement, the BOQ has been limited to only 3 sites, (Please provide the BOQ for the other sites in excel sheet)	The BoQs templates for all sites are provided for in <i>Volume 2 – Employer’s Requirements, Chapter 6 Technical Bid Submission Forms 4.1-4.5, and 5</i> . Softcopy forms can be provided.
8		If doing a JV with a local company, must the bid security be in the the two names or bid	The Bid Security shall have to be valid and can have the Principal entity providing it.



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		security in the main member only is acceptable.	
9		Is a bid security from China commercial bank acceptable for this tender?	The Bid Security must be enforceable in Kenya and towards that end MUST be supported by a local bank in Kenya.
10		Provide water requirement for each borehole site	The water requirements for all sites are provided for in <i>Volume 2 – Employer’s Requirements. (Appendix 3)</i> . The design conditions are provided.
11		Components of solar that are exempt from taxes? How will these be handled	Tenderers should familiarize with Kenya Revenue Authority on taxes applicable for this project
12		What is the guarantee that the County Government will not hire their own contractor during the extended O&M period	From the way the project is structured, the County Governments will be obliged to continue with the already hired Contractors. The County Government water Staff and Chief Officers have been integral in the planning phases of this project and are fully aware of the O & M component.
13	2.5 Contractor’s Representative and other Key Personnel	For each team except project engineer (unless indicated otherwise) using forms provided. Each lot shall have a minimum of five (5) teams except the project manager (Clarify whether it is five teams or five staff per lot)	The Bidder shall provide Five (5) Staff per Lot.
14		Inception report that will validate what is in the tender (Should the report vary with the provision in the tender will there be a contract variation)	Refer to <i>Volume 2: Employers Requirements, Chapter 3, Section B.2.4</i> . Bidders shall conduct their due diligence during Inception and compare the design conditions provided in <i>Appendix 3</i> with those on site. Justifiable differences to design conditions resulting to changes in design may results in Change-Orders for those sites.
15		Should the sample submitted be rejected can the period of delivering the sample be	Rejection of Samples will delay the project implementation. The



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		increased from 28days to 60 days	non-compliant contractor will be responsible for downstream delays to completion which could result in liquidated damages.
16		What is the penalty for delay in rectifying issues during O&M Period	Refer to Refer to <i>Volume 2: Employers Requirements, Chapter 3, Section D.3 Breakdown response times. Table 6.</i> Major delays to critical Tier 1 and Tier 2 breakdowns could affect the delivery of water to consumers. Liquidated damages conditions under O&M contract may apply. Ongoing non-responsiveness could result in Performance Security being withdrawn to conduct emergency repairs (diesel fuel costs while solar is being restored by others).
17		What is the fuel rating for the generator	All generators on site can be assumed diesel engines. Contractor to validate generator size, fuel and conditions during Inception visits (Refer to <i>Volume 2: Employers Requirements, Chapter 3, Section B.2.4.</i>
18		Can the bid bond figure be revised	This is NOT possible to review. However, the Tender allows for JVs so that different entities can leverage on each other's strengths
19		How do you demonstrate that you have a design software	Provide us with a copy of the License for the Design software your company uses. Software outputs shall clearly display water output as a function of solar radiation , head, and seasonal variations as per <i>Volume 2: Employers Requirements, Chapter 6, Technical Forms 2 & 3.</i>
20		Is there a possibility of extending the tender closing date	Since its still early, this shall be reviewed as the days progress.
21		Who caters for safety of contractor during the installation period	Contractor to be responsible for safety of his staff and equipment. REREC personnel in counties to provide security status and link



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			contractor with local security organs such as the police.